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Hoffman Homestead Farm

A.H. HOFFMAN, INC.
FARM SEEDS

SOLD DIRECT TO THE FARMER

WHEAT, CORN, POTATOES, OATS, FIELD BEANS & PEAS, TIMOTHY & CLOVERS.
SEED GRAINS EVERY VARIETY. GRASS SEEDS ALL KINDS.

FARM AT BAMFORD, PA.
WAREHOUSE AND OFFICE AT
LANDISVILLE, PA.

WESTERN UNION TEL. CODE.
CABLE ADDRESS: "HOFFMAN"

Early March, 1917.
LANDISVILLE, PA.

Dear Sir:-

Here are the facts of the Seed Situation.

POTATOES:- There is a scarcity. Strictly smaller than last May. The usual acreage cannot be planted. Many sections of country have stored potatoes frozen. New crop killed in the South. What of next year? Do not conditions indicate another short crop, with high prices -- so high that farming potatoes will pay -- even if seed cost \$5, \$6, \$7 or \$10 per bushel.

SEED OATS:- Bright, heavy seed rare -- not equal the demand.

TIMOTHY, RYE & TOP:- Plentiful. Prices low.

ORANGE PEAS:- Few, Michigan stock scarce so far. High prices have brought low grade feed peas to the market. Avoid them.

CLOVERS:- Prices firm and higher -- a sign of scarce commodities. Many by substituting lower grade clover seed for all seed prices that prevailed earlier in the season. Prices rising at Buffalo. Light receipts from the coast. No grain from Europe lately. Lowest in years. Reasons, -- larger acreage of winter grain to be sowed -- disposition to sow heavily for soil improvement.

WHAT KIND OF CLOVER SEED TO SOW:- Mr. Ames Cooper has a farm over in Dauphin County. Clover seed would hold it. Mr. Cooper heard about "Northwest" and sowed a bushel of it. Now he has a fine stand. Mr. Cooper used to buy common seed and had to return for his money. Now he sells it for an extra dollar. "Northwest" will give some return. That extra dollar is making Mr. Cooper's farm take a lift. His tenant will be more prosperous -- more corn, oats, wheat and hay will be produced -- the value of the farm will be enhanced. All due to the prudent outlay of an extra dollar. If your farm takes kindly to Clover, Mr. Cooper's experience will not interest you. However, there are other farms like Mr. Cooper's, upon which something could be started with an extra dollar.

WHEN TO SOW CLOVER SEED:- The "ideal" time is some March mornin' when the ground is bone-dried by frost. Then the seed drops into the openings. The next day encases them -- plants them. A bushel planted like this is worth two planted on hard ground. Farmers all know this but few are ready with their seed when the "ideal" time comes. Get ready for it now. Get seed. Write your order on back of this letter. Enclose your check. Mail it. We ship flowers quick. Railroads accept seed shipments ahead of most other kinds of freight. Today, when revised prices are before you, is the "ideal" time to get ready to sow clover at the "ideal" time.

Yours very truly,
A. H. HOFFMAN, INC.

